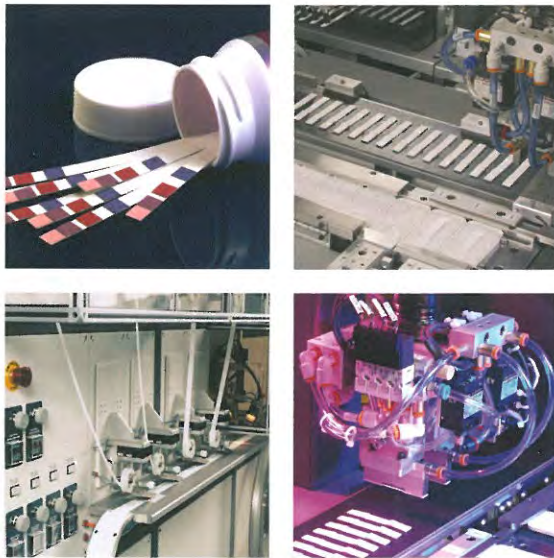


**Automated
manufacturing
systems for the
medical industry.
Built as if your
business depended
on them.**



Since 1980, our machines have produced billions of dollars' worth of medical products. And something far more valuable.

The team of people we've assembled at Kinematic is different from those you might find in a typical corporate environment. For one thing, this isn't a typical corporate environment. Here in the Gold Country of California, we take our cue from the pioneer spirit and values that were first brought to this area. Here, our word is our bond, a handshake is as good as a written contract (better, in fact), and the idea that the job isn't done until the customer is satisfied is not just an idea. This is not a place where people come to simply punch a time clock. We're proud of what we do, and we take pride in doing it well.

This is a place where everyone in the company brings the same kind of commitment to excellence to work every day. This commitment is reflected in the high level of quality built into every system. It can be seen in our willingness – no, our insistence – in going the extra mile to make sure everything about every system is right and running before we sign off on it. Our attitude is such that, you might well think every one of our people feels responsible for the success of your business. And you'd be exactly right. Because while we've always believed in building the best automated systems to do the work our customers require, our people have been quietly building something else: a reputation.



**Some people
consider our systems
to be over-engineered.
And our customers
appreciate that.**

If a system has to run flawlessly every day for years, how can it possibly be “over-engineered?” At Kinematic, we build quite a few different automated systems, but we build all of them the same way. So they’ll deliver rock-solid dependability every cycle, every lot, every day.

Our systems are not only designed to work; they’re also designed to be worked on. When they eventually do need maintenance, you’ll find that replaceable parts are in exactly the right places. Where you can easily get at them.

You see, our experience since 1980 has given us a pretty good idea of the best way to do things. Where we could, we’ve protected that knowledge and technology with patents. But the main body of our expertise still goes home at night. And there’s no way to patent that.

Point is, if we haven’t built it already, we probably can. Using the same design philosophy, the same professionalism, the same single-minded commitment to excellence. All of which, by the way, begins with us listening to you. Because solving a custom design problem begins with the customer, we want to know what you need, and how you’re thinking about what needs to be done. (We already know what we think.) Then and only then, can we develop the solution and the systems that are right for you.



Every product goes out the door wrapped in your good name.

There are some automation companies that will walk away from a project if it becomes too difficult, too time-consuming, or begins to lose money. We're not one of those companies. In the entire time Kinematic has been in business, we have never failed to deliver on a project.

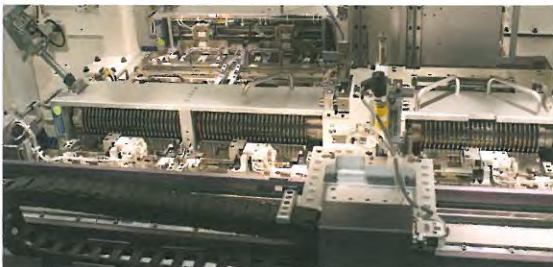


That's not to say that every project has gone smoothly. On the contrary, we've had our share of challenges. But to us, that's no excuse for not doing what we promised. We're not ones to change specs on you because it's easier to build a system to our specifications than yours. Nor are we the type to say one thing and do another. If you engage with us, you can be sure that you will get the system you need, and that we will be there to make sure everything about our transaction is right long after the paperwork has been completed and filed away. In

other words, we're not satisfied until you are.



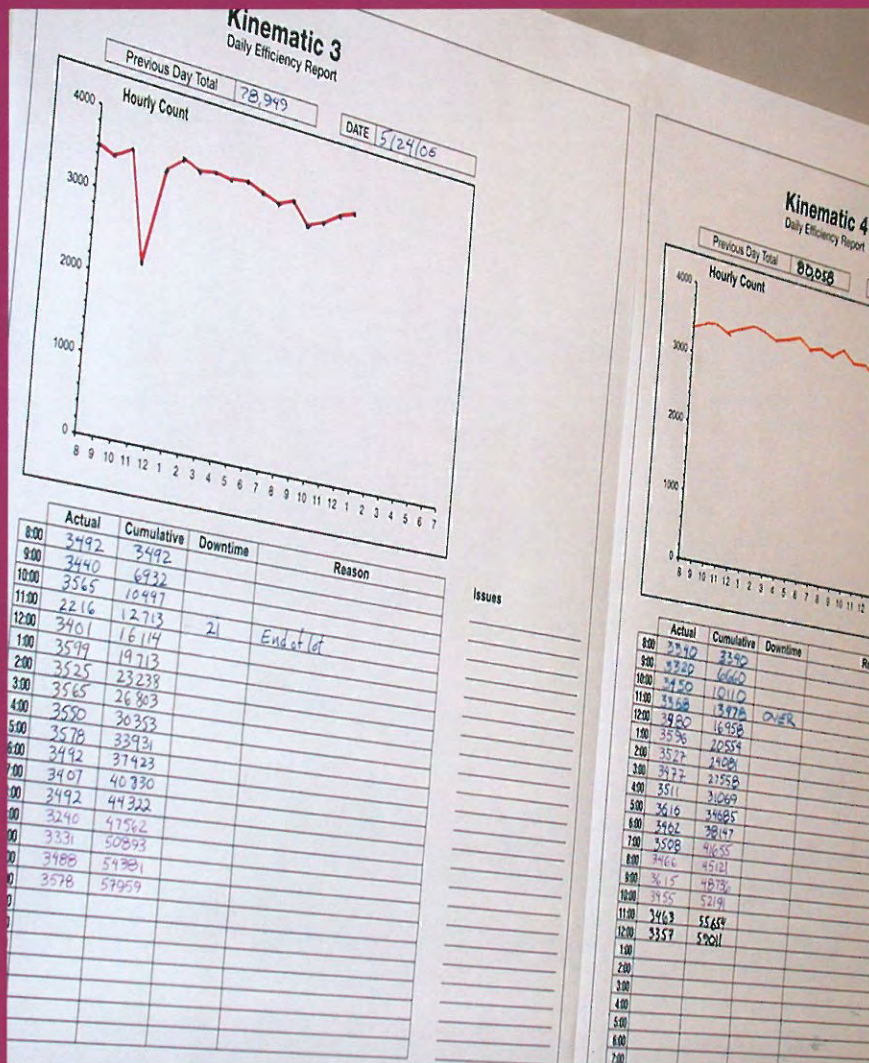
In this business, as in so many others, reputation is everything. We realize that your business is going to depend on the systems we build for years. We want you to understand that we take that responsibility very seriously. We put our reputation on the line, right along with yours. In other words, you can count on us and we won't let you down.





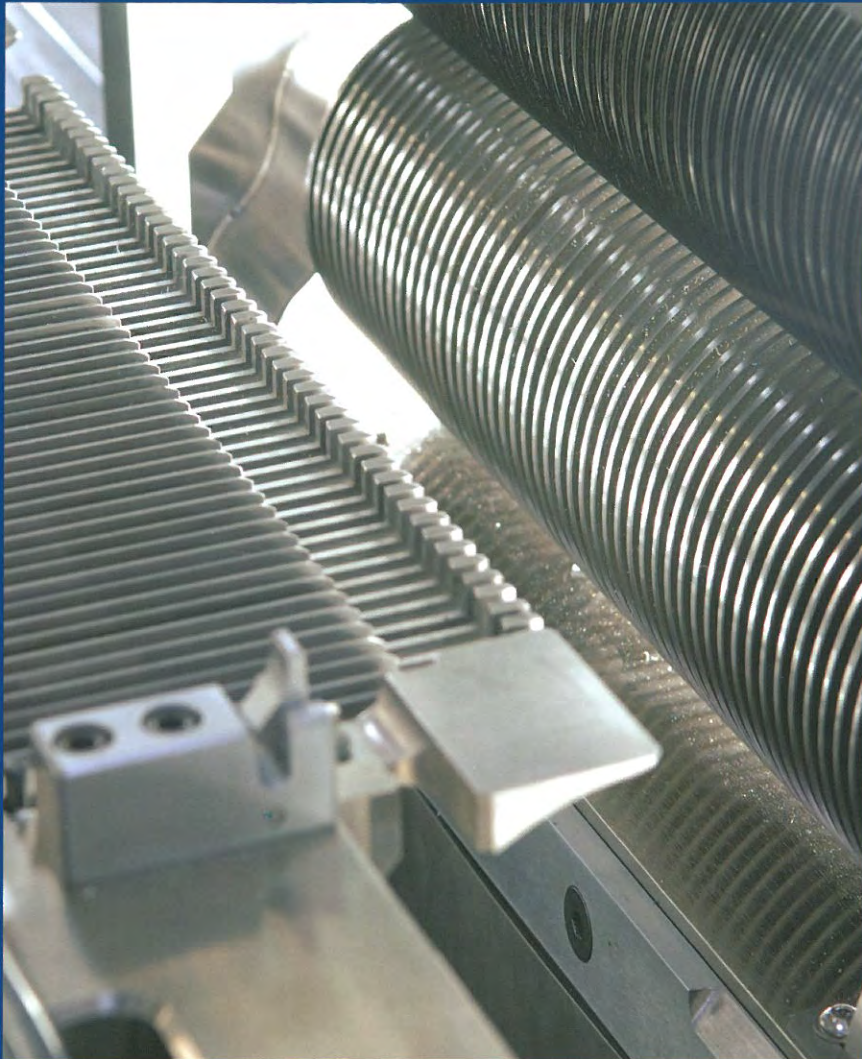
“They take time to understand the product and its manufacturability, and they have a remarkable ability to understand what is central to that process.”

– Greg Bennett,
Vice President, Research and Development,
Cholestech Corporation



“The quality of their machines is just outstanding. And we’ve never had anything they didn’t stand behind. They’re reliable machine builders. And reliability pays you back.”

– Jon Schneider,
Vice President, Home Diagnostics, Inc



“They're good people and they're good at what they do. They can take a concept and using their experience and history, turn out an outstanding piece of customized equipment.”

– John McCrea,
Group Vice President, Operations, Hypoguard



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“They stand behind their work. That’s the most important thing. And their reputation stands alone in that area.”

– Uwe Springborn,
Manager, Manufacturing Engineering, Theranos